DoD ESI Website Overview

ESI Web Site Support
Department of the Navy
Chief Information Officer
1000 Navy Pentagon
Washington, DC 20350-1000

http://www.esi.mil

Overview

- Web Site Purpose
- Basic Features
  - ESI Web Site Main Page
  - ESI Program Information
  - ESI Resources
  - ESI Policy Corner
  - Designated Software Table
  - Search ESI Products and Services
- ESI Virtual Inventory
- Communications and Workflow

Website Purpose

- Communications and Outreach
  - Single Source for ESI Information
  - Standard Presentation for Enterprise Software Agreements
  - Links to Participating IT Catalogs
- ESI Management Tool
  - Status Tracking
  - SPM Communication Facility
  - Metrics Collection/Analysis

Basic Features . . .

ESI WEBSITE

ESI Web Site Main Page

Links to Designated Agreements Table

SPM Communications Feature

ESI Community Of Interest (COI)

Enterprise Software Initiative
Department of Defense
Home
About ESI
ESA Search
Designated Agreements
Designated Software
Hardware (coming soon)
Services
Contact the SPM
Using only your browser, you can contact Software Product Managers (SPMs) directly for price comparisons, quotes or questions about ESI.
How the process works
Existing Users
Email:
Password:
Forgot Password?
Existing users must login prior to submitting request below. New users may register in Step 2 of each option below.
Send a requirements specification form
Send comments or questions
Review a previously posted requirements specification
Next
ESI Community of Interest
To access the ESI Community of Interest on the Acquisition Community Connection, click here.
ESI UPDATES
SmartBUY Oracle Fact Sheet PDF 76 kB
ESI Brochure PPT 652 kB
ESI Fact Sheet PDF 148 kB
Defense Acquisition System Policy Guidance Related to ESI PDF 181 kB
View All
NEWS HEADLINES
12/15/05 Major Changes to Adobe Maintenance Services
12/12/05 Enterprise Agreement Established for TOWER TRIM Software Products and Services
10/31/05 ESI Electronic Newsletter (eNewsletter) Published
10/04/05 PeopleSoft Support Available through Oracle
09/14/05 Enterprise Agreement Established for Symantec Software and Services
View All
This is an official Department of Defense Web Site (GILS Registration #11398) sponsored by the Department of Defense Chief Information Officer (DoD CIO).
The purpose of this Web Site is to facilitate effective information flow about the DoD Enterprise Software Initiative (ESI).
Privacy and Security Notice
Hyperlink Disclaimer
SECNAV DON CIO
1000 Navy Pentagon
Washington, DC 20350-1000
ESI Website Administrator

Basic Features . . . ESI WEBSITE

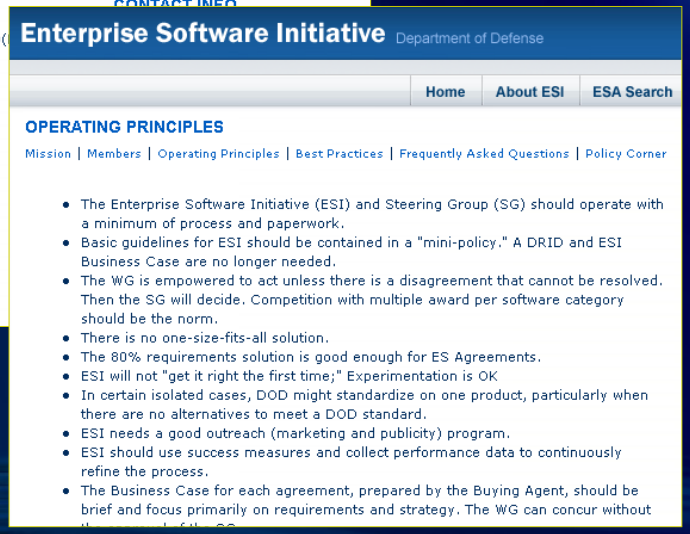
ESI Program Information

Enterprise Software Initiative Department of Defense
Home
About ESI
ESA Search
MISSION
Mission | Members | Operating Principles | Best Practices | Frequently Asked Questions | Policy Corner
The Enterprise Software Initiative (ESI) is a joint DoD project to develop and implement a DoD enterprise process. The objectives are to save money and improve information sharing. The initial focus will be on COTS products. The

ESI Mission Statement

Enterprise Software Initiative Department of Defense
Home
About ESI
ESA Search
MEMBERS
Mission | Members | Operating Principles | Best Practices | Frequently Asked Questions | Policy Corner
AGENCY
Office of the Secretary of Defense - ASD(CIO
Department of the Navy
Office of the Secretary of Defense CIO
Department of the Air Force
Department of the Army
Missile Defense Agency

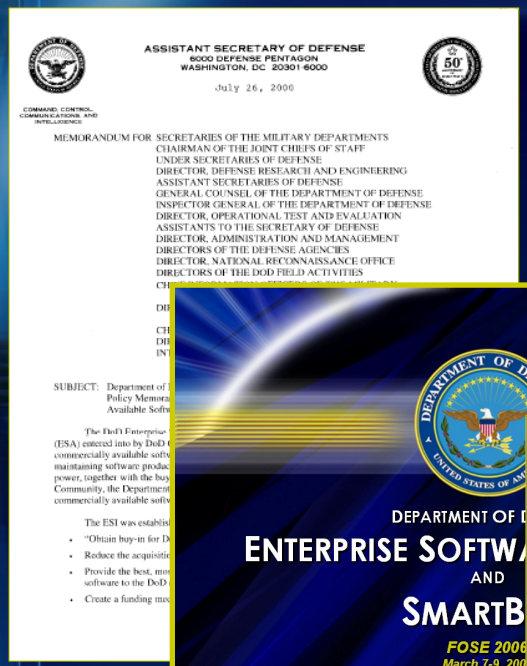
Working Group Members


Enterprise Software Initiative Department of Defense
Home
About ESI
ESA Search
OPERATING PRINCIPLES
Mission | Members | Operating Principles | Best Practices | Frequently Asked Questions | Policy Corner
The Enterprise Software Initiative (ESI) and Steering Group (SG) should operate with a minimum of process and paperwork.
Basic guidelines for ESI should be contained in a "mini-policy." A DRID and ESI Business Case are no longer needed.
The WG is empowered to act unless there is a disagreement that cannot be resolved. Then the SG will decide. Competition with multiple award per software category should be the norm.
There is no one-size-fits-all solution.
The 80% requirements solution is good enough for ES Agreements.
ESI will not "get it right the first time;" Experimentation is OK
In certain isolated cases, DOD might standardize on one product, particularly when there are no alternatives to meet a DOD standard.
ESI needs a good outreach (marketing and publicity) program.
ESI should use success measures and collect performance data to continuously refine the process.
The Business Case for each agreement, prepared by the Buying Agent, should be brief and focus primarily on requirements and strategy. The WG can concur without

Operating Principles

Basic Features . . . ESI WEBSITE

ESI Resources


ASSISTANT SECRETARY OF DEFENSE
6000 DEFENSE PENTAGON
WASHINGTON, DC 20301-6000

July 26, 2000

COMMAND, CONTROL, COMMUNICATIONS, AND INTELLIGENCE

MEMORANDUM FOR SECRETARIES OF THE MILITARY DEPARTMENTS
CHAIRMAN OF THE JOINT CHIEFS OF STAFF
UNDER SECRETARIES OF DEFENSE
DIRECTOR, DEFENSE RESEARCH AND ENGINEERING
ASSISTANT SECRETARIES OF DEFENSE
GENERAL COUNSEL OF THE DEPARTMENT OF DEFENSE
INSPECTOR GENERAL OF THE DEPARTMENT OF DEFENSE
DIRECTOR, OPERATIONAL TEST AND EVALUATION
ASSISTANTS TO THE SECRETARY OF DEFENSE
DIRECTOR, ADMINISTRATION AND MANAGEMENT
DIRECTORS OF THE DEFENSE AGENCIES
DIRECTOR, NATIONAL RECONNAISSANCE OFFICE
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Department of
Policy Memora
Available Softw

The DoD's Enterprise
(ESA) entered into by DoD
commercially available softw
maintaining software produc
power, together with the buy
Community, the Department
commercially available softw

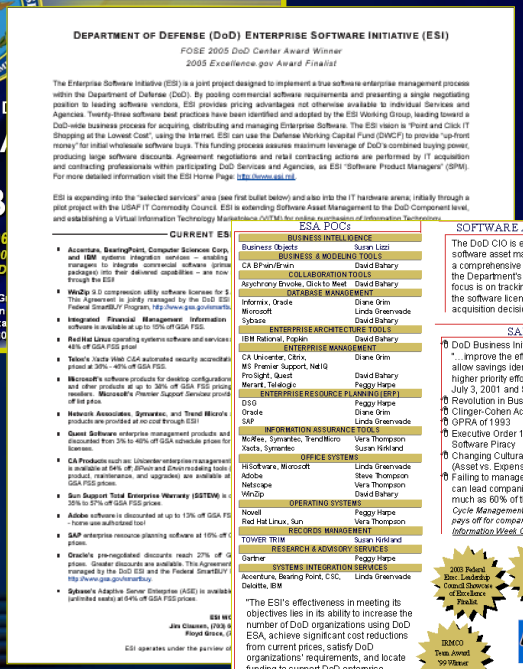
The ESI was establis

- "Obtain buy-in for D
- Reduce the acquisiti
- Provide the best, mo
software to the DoD
- Create a funding mec

DoD ESI Guidance and Policy Memorandum

DEPARTMENT OF D
ENTERPRISE SOFTW
AND
SMARTB
FOSE 2006
March 7-9, 200
Washington, D
DoD ESI Working G
DoD Chief Information
6000 Defense Penta
Washington, DC 2030

ESI Presentation


DEPARTMENT OF DEFENSE (DoD) ENTERPRISE SOFTWARE INITIATIVE (ESI)

FOSE 2005 DoD Center Award Winner
2005 Excellence.gov Award Finalist

The Enterprise Software Initiative (ESI) is a joint project designed to implement a true software enterprise management process within the Department of Defense (DoD). By pooling commercial software requirements and presenting a single negotiating position to leading software vendors, ESI provides pricing advantages not otherwise available to individual Services and Agencies. Twenty-three software best practices have been identified and adopted by the ESI Working Group, leading toward a DoD-wide business process for acquiring, distributing and managing Enterprise Software. The ESI vision is "Point and Click IT Shopping at the Lowest Cost", using the Internet. ESI can use the Defense Working Capital Fund (DWCF) to provide "up-front money" for initial wholesale software buys. This funding process assures maximum leverage of DoD's combined buying power, producing large software discounts. Agreement negotiations and retail contracting actions are performed by IT acquisition and contracting professionals within participating DoD Services and Agencies, as ESI "Software Product Managers" (SPM). For more detailed information visit the ESI Home Page: http://www.esi.mil.

ESI is expanding into the "selected services" area (see first bullet below) and also into the IT hardware arena; initially through a pilot project with the USAF IT Commodity Council. ESI is extending Software Asset Management to the DoD Component level, and establishing a Virtual Information Technology Marketplace (VITM) for online purchases of Information Technology.

CURRENT ESI

- **Accenture, BearingPoint, Computer Sciences Corp, and IBM** systems integration services -- enabling managers to integrate commercial software (primo packages) into their delivered capabilities -- are now through the ESI
- **WinZip** 9.0 compression utility software licenses for $ This Agreement is jointly managed by the DoD ESI Federal SmartBUY Program, http://www.gsa.gov/smartbu
- **Integrated Financial Management Information** software is available at up to 15% off GSA FSS.
- **Red Hat Linux** operating systems software and services 48% off GSA FSS price!
- **Talion's** Xacta Web C&A automated security accreditati priced at 39% - 46% off GSA FSS.
- **Microsoft's** software products for desktop configuration and other products at up to 36% off GSA FSS prices readers. *Microsoft's Premier Support Services* provid off list price.
- **Network Associates, Symantec, and Trend Micro's** products are provided at no cost through ESI!
- **Quest Software** enterprise management products and discounted from 3% to 46% off GSA schedule prices for licenses.
- **CA Products** such as: Unicenter enterprise management is available at 64% off; *BPwin and Erwin* modeling tools (product, maintenance, and upgrades) are available at GSA FSS prices.
- **Sun Support Total Enterprise Warranty (SSTEW)** is a 35% to 57% off GSA FSS prices
- **Adobe** software is discounted at up to 13% off GSA FS - home use authorized too!
- **SAP** enterprise resource planning software at 16% off prices.
- **Oracle's** pre-negotiated discounts reach 27% off prices. Greater discounts are available. This Agreement managed by the DoD ESI and the Federal SmartBUY http://www.gsa.gov/smartbuy.
- **Sybase's** Adaptive Server Enterprise (ASE) is availab (unlimited seats) at 64% off GSA FSS prices.

ESI operates under the purview o

ESA POCs

BUSINESS INTELLIGENCE	
Business Objects	Susan Lizzi
BUSINESS & MODELING TOOLS	
CA BPwin/Erwin	David Bahary
COLLABORATION TOOLS	
Asychrony Envoke, Click to Meet	David Bahary
DATABASE MANAGEMENT	
Informix, Oracle	Diane Grim
Microsoft	Linda Greenvade
Sybase	David Bahary
ENTERPRISE ARCHITECTURE TOOLS	
IBM Rational, Popkin	David Bahary
ENTERPRISE MANAGEMENT	
CA Unicenter, Citrix,	Diane Grim
MS Premier Support, NetIQ	
ProSight, Quest	David Bahary
Merant, Tellogic	Peggy Harpe
ENTERPRISE RESOURCE PLANNING (ERP)	
DSO	Peggy Harpe
Oracle	Diane Grim
SAP	Linda Greenvade
INFORMATION ASSURANCE TOOLS	
McAfee, Symantec, TrendMicro	Vera Thompson
Xacta, Symantec	Susan Kirkland
OFFICE SYSTEMS	
HiSoftware, Microsoft	Linda Greenvade
Adobe	Steve Thompson
Netscape	Vera Thompson
WinZip	David Bahary
OPERATING SYSTEMS	
Novell	Peggy Harpe
Red Hat Linux, Sun	Vera Thompson
RECORDS MANAGEMENT	
TOWER TRIM	Susan Kirkland
RESEARCH & ADVISORY SERVICES	
Gartner	Peggy Harpe
SYSTEMS INTEGRATION SERVICES	
Accenture, Bearing Point, CSC, Deloitte, IBM	Linda Greenvade

"The ESI's effectiveness in meeting its objectives lies in its ability to increase the number of DoD organizations using DoD ESA, achieve significant cost reductions from current prices, satisfy DoD organizations' requirements, and locate funding to support DoD enterprise software agreements."

SOFTWARE ASSET MANAGEMENT

The DoD CIO is establishing a DoD-wide software asset management framework as a comprehensive approach to managing the Department's COTS software assets. Prime focus is on tracking and managing the software license, to enable smarter enterprise acquisition decisions.

SAM DRIVERS

- DoD Business Initiative Council objective to "...improve the efficiency to operations, and allow savings identified to be reallocated to higher priority efforts...". See Memos of July 3, 2001 and September 19, 2001
- Revolution in Business Affairs
- Clinger-Cohen Act of 1996
- GPRA of 1993
- Executive Order 13103, Computer Software Piracy
- Changing Cultural View of Software Ownership (Asset vs. Expense)
- Failing to manage software assets effectively can lead companies to overbuy licenses on as much as 60% of their software portfolio. *Life-Cycle Management, Managing assets effectively pays off for companies that make the investment, Information Week Online, August 30, 1999, Kay, A.S.*

2003 Federal Exec. Leadership & Council Showcase of Excellence Finalist
2003 FOSE DoD Center Award
2003 DoD CIO Award
IRMCO Team Award '99 Winner '04 Finalist
2000/2004/2005 CIO Council Excellence Gov Finalist
www.esi.mil

ESI Fact Sheet

2006
DoD Enterprise Software Initiative
POINT & CLICK IT SHOPPING AT THE LOWEST COST
www.esi.mil
Brought to you by:
The DoD Enterprise Software Team
DEPARTMENT OF DEFENSE

ESI Brochure

ESI Policy Corner

- **Department of Defense (DoD) Chief Information Officer (CIO) Guidance and Policy Memorandum No. 12-8430-July 26, 2000, Acquiring Commercially Available Software**
- **Joint DoD CIO/DPAP Memo of December 22, 2005, DoD Support for the SmartBUY Initiative**
- **Defense Federal Acquisition Regulation Supplement (DFARS) Subpart 208.74, Enterprise Software Agreements**
- **DoDI 5000.2, Operation of the Defense Acquisition System**
- **ALARACT 002/01, Acquiring Commercially Available Software and Information Technology (IT) Products within the Army**
- **DON CIO Message DTG 021419Z FEB 99 - Department of the Navy (DON) Information Technology (IT) Enterprise-wide Investment Policy**
- **ASN RDA Memorandum of 29 Jan 01 – Department of Defense Enterprise Software Initiative and Microsoft Server Enterprise Agreement**
- **Navy/Marine Corps Acquisition Regulation Supplement (NMCARS)**
- **ASAF (Acquisition) Memorandum of 15 Apr 00 – Air Force Policy for DoD Enterprise Software Initiative Agreement Use**
- **HQ USAF WASHINGTON DC//AF-CIO// Message DTG 150808Z DEC 00 - DoD Enterprise Software Initiative (ESI)**

Designated Software Table

Virtual Inventory Available

DESIGNATED AGREEMENTS: DESIGNATED SOFTWARE: BUSINESS AND MODELING TOOLS

Type	Manufacturer	Lead Component	Reseller	Inventory	Available Products
	CA BPWin/ERWin	Army	Computer Associates		CA Enterprise Modeling tools BPwin/ERwin (products and maintenance). Products include ERwin 4.0 Product, ERwin 4.0 Maintenance, ERwin Upgrade to version 4.0, BPwin 4.0 Product, BPwin 4.0 Maintenance, and BPwin Upgrade to version 4.0. In addition, the ESA includes other optional products, services and trainin

DESIGNATED AGREEMENTS: DESIGNATED SOFTWARE: BUSINESS INTELLIGENCE

Type	Manufacturer	Lead Component	Reseller	Inventory	Available Products
	Business Objects	DLA	EC America, Inc.		Provides software licenses and support for Business Objects Products, Crystal Reports, Crystal Enterprise, and training and professional services. Volume discount range is from 5% to 20% for purchases of software licenses under a single delivery order.
	Mercury	DLA	Spectrum Systems, Inc.		Provides software licenses, training, technical support and maintenance for Mercury Performance Center, Mercury Quality Center, Mercury IT Governance Center, and Mercury Business Availability Center. Mercury's family of Optimization Centers is used to govern the people, priorities, and processes of IT as well as to optimize application quality, performance, availability, and problem resolution. Mercury Optimization Centers enable IT functional teams to work in a centralized, automated fashion—saving time, cutting costs, and increasing the effectiveness of critical IT activities.

Description Of Products/ Services

Links to ESA Pages (Summary Pages)

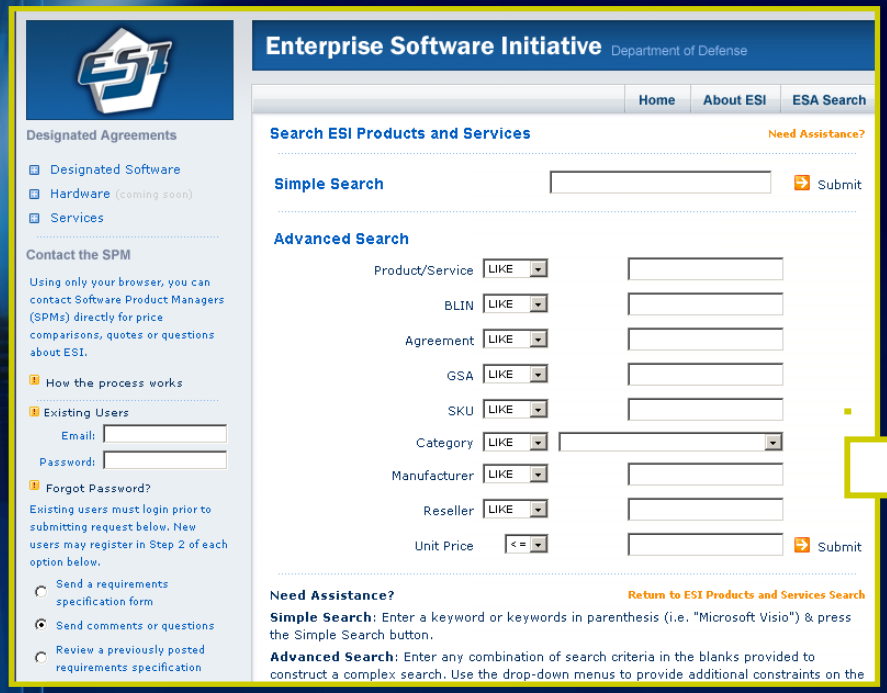
DESIGNATED AGREEMENTS: DESIGNATED SOFTWARE: COLLABORATIVE TOOLS

Type	Manufacturer	Lead Component	Reseller	Inventory	Available Products
	Asychrony Solutions Envoke	Army	Structure Wise, Inc		Envoke Software is a collaboration integration platform that provides global awareness and secure instant messaging. Envoke Software provides integration and interoperability between disparate collaboration applications in support of the DoD's Enterprise Collaboration Initiatives.

Basic Features . . .

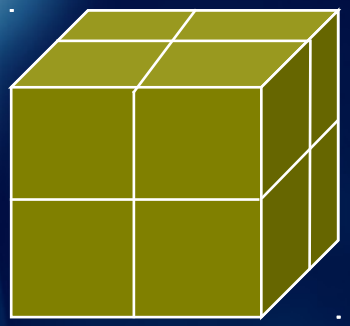
ESI WEBSITE

Search ESI Products and Services


Enterprise Software Initiative Department of Defense
Home
About ESI
ESA Search
Search ESI Products and Services
Need Assistance?
Simple Search
Submit
Advanced Search
Product/Service LIKE
BLIN LIKE
Agreement LIKE
GSA LIKE
SKU LIKE
Category LIKE
Manufacturer LIKE
Reseller LIKE
Unit Price <=
Submit
Need Assistance?
Return to ESI Products and Services Search
Simple Search: Enter a keyword or keywords in parenthesis (i.e. "Microsoft Visio") & press the Simple Search button.
Advanced Search: Enter any combination of search criteria in the blanks provided to construct a complex search. Use the drop-down menus to provide additional constraints on the
Designated Agreements
Designated Software
Hardware (coming soon)
Services
Contact the SPM
Using only your browser, you can contact Software Product Managers (SPMs) directly for price comparisons, quotes or questions about ESI.
How the process works
Existing Users
Email:
Password:
Forgot Password?
Existing users must login prior to submitting request below. New users may register in Step 2 of each option below.
Send a requirements specification form
Send comments or questions
Review a previously posted requirements specification

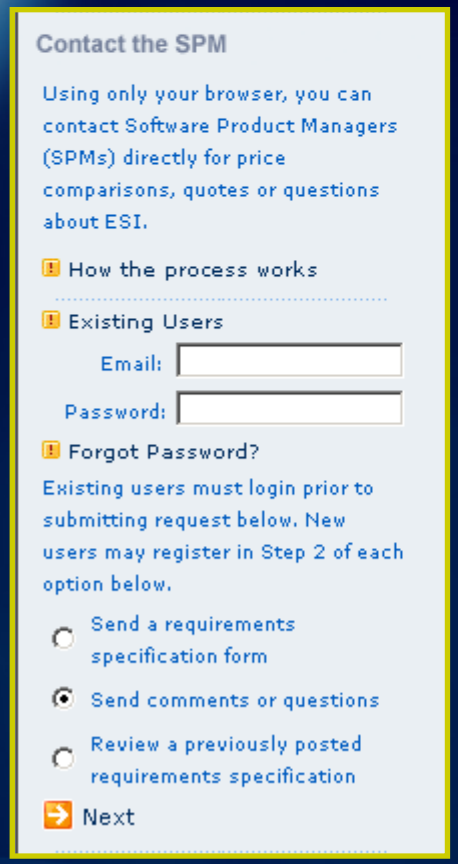
- **Allows simple (keyword) search or advanced search using parameters.**
- **Search returns a list of current ESA products or services.**
- **Link points to catalog where**

ESI Virtual Inventory



- ESI Virtual Inventory includes pre-purchased software, including Gold Disk agreements.
- Use of Stock Fund authorized to obtain most favorable prices for software products and services.
- Stock Fund is repaid through sales.
- ESI Customers should consider inventory stock in satisfying their requirements in accordance with FAR 8.001(a)(1)(i).

SPM Communications Feature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Using only your browser, you can contact Software Product Managers (SPMs) directly for price comparisons, quotes or questions about ESI.
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Existing Users
Email:
Password:
Forgot Password?
Existing users must login prior to submitting request below. New users may register in Step 2 of each option below.
Send a requirements specification form
Send comments or questions
Review a previously posted requirements specification
Next

- Allows informal communication between ESI customer and SPM.
- Provides for formal submission of software requirements specification.
  - Supports compliance with DoD G&PM.
  - Enables status tracking and reporting.
  - Permits metrics collection and analysis.

Requirements Management

A record is established for each request.

Contact Information

Current Status

Requirement Specification

Review SPM Notification Form

BACK | RETURN TO MAIN MENU | REFERENCE # 03202001VRB4775711

User Information

Submitted on	3/20/01 1:15:57 PM (20 work days old)	Received on	4/4/01 5:06:05 PM
Submitted By	Harry Huff 433d Airlift Wing Network Administrator 433 CF/SCBN 312 Westover Road Lackland AFB, TX 78241	Contact Information	Tel: 210-977-5073 DSN: 969-5073 Fax: harry.huff@lackland.af.mil

Current Status

Quote provided | Change Status

Original Requirement Specifications		Latest Revision: (Original - no changes)
OEM Product ID	UP4621	
Date Product Required	4/1/01	
Product Name	Microsoft Visiso 2000 Enterprise Edition	
Product Description	automatic network discovery and design	
Version/Release	2000	
Vendor	Microsoft Visio	
# of Licenses	1	
Warranty (months)	0	
Platform	Windows NT/2000	
Requested License Price	$0.00 per EACH	
Best Price Offer	$0.00	
Requesting Quote	User has requested a Quote	
General Comments	For use in our NCC not for general usage in our network by users.	
Special Requirements		

QUOTE PROVIDED

Status Tracking

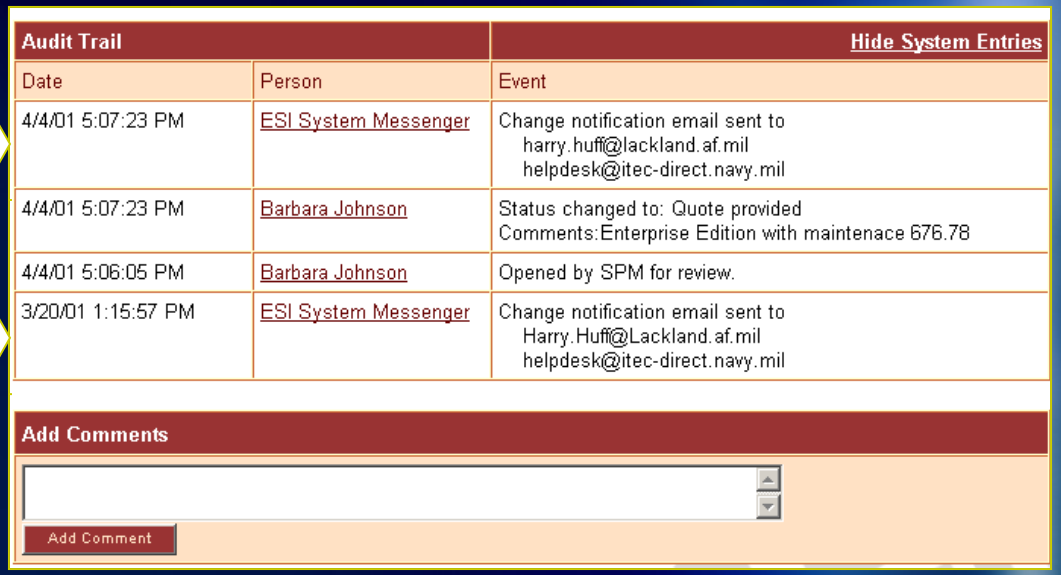
The system maintains an Audit Trail of actions

Changes are displayed In chronological order.

Automated E-mail notification is sent to SPM and Requestor when changes are made.

Changes are highlighted from previous value.

Pricing data and other attributes are captured for historical purposes.



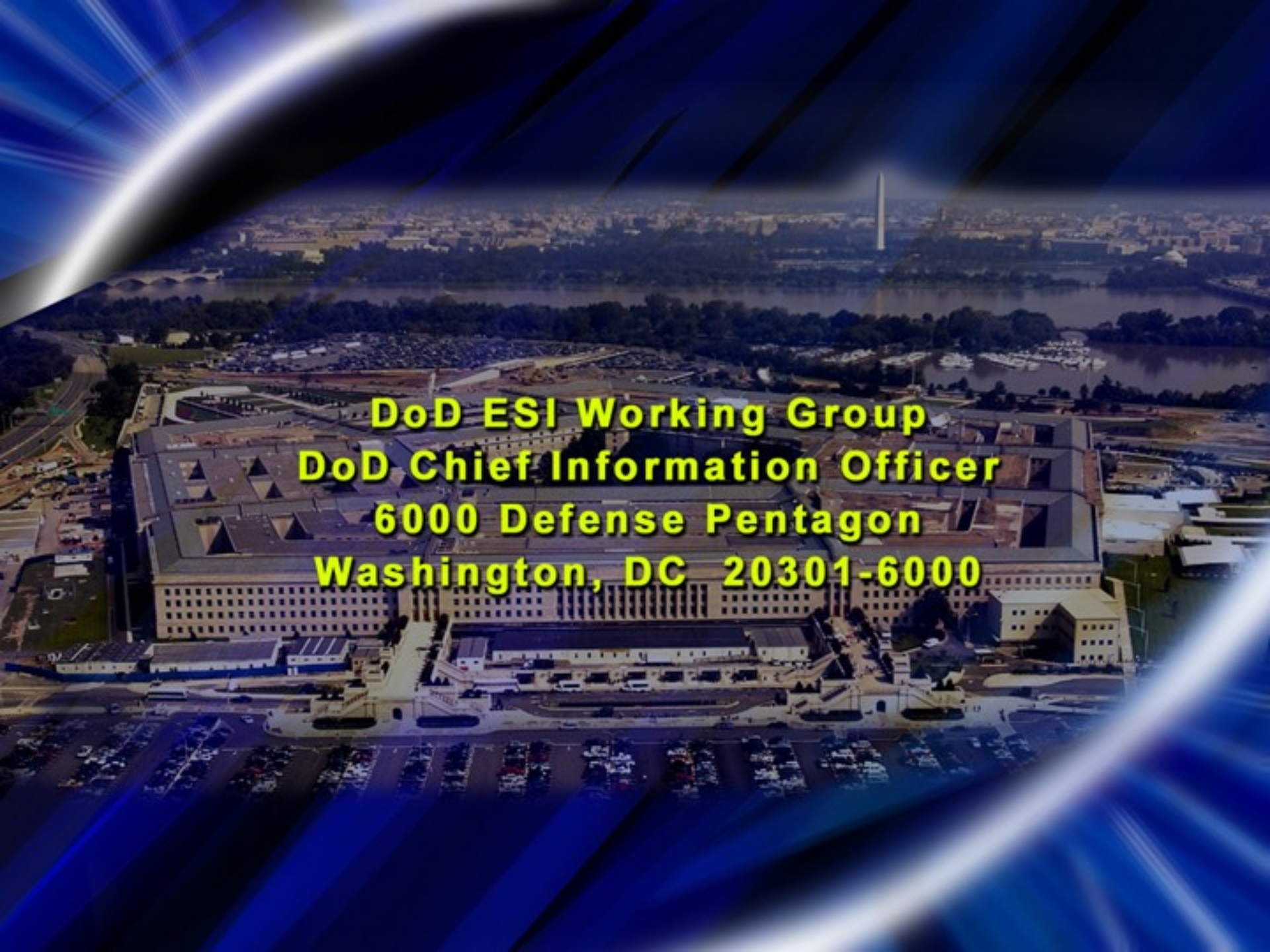
Audit Trail		Hide System Entries
Date	Person	Event
4/4/01 5:07:23 PM	ESI System Messenger	Change notification email sent to harry.huff@lackland.af.mil helpdesk@itec-direct.navy.mil
4/4/01 5:07:23 PM	Barbara Johnson	Status changed to: Quote provided Comments:Enterprise Edition with maintenace 676.78
4/4/01 5:06:05 PM	Barbara Johnson	Opened by SPM for review.
3/20/01 1:15:57 PM	ESI System Messenger	Change notification email sent to Harry.Huff@Lackland.af.mil helpdesk@itec-direct.navy.mil

Add Comments

Add Comment

Status Tracking

- **System automatically date-stamps request upon initial submission and when opened by SPM.**
- **SPM may change status to accurately reflect request.**
- **Provides an effective tool for managing the system and for collecting metrics.**


DoD ESI Working Group
DoD Chief Information Officer
6000 Defense Pentagon
Washington, DC 20301-6000